



Care Management Solutions California Medical Provider Network



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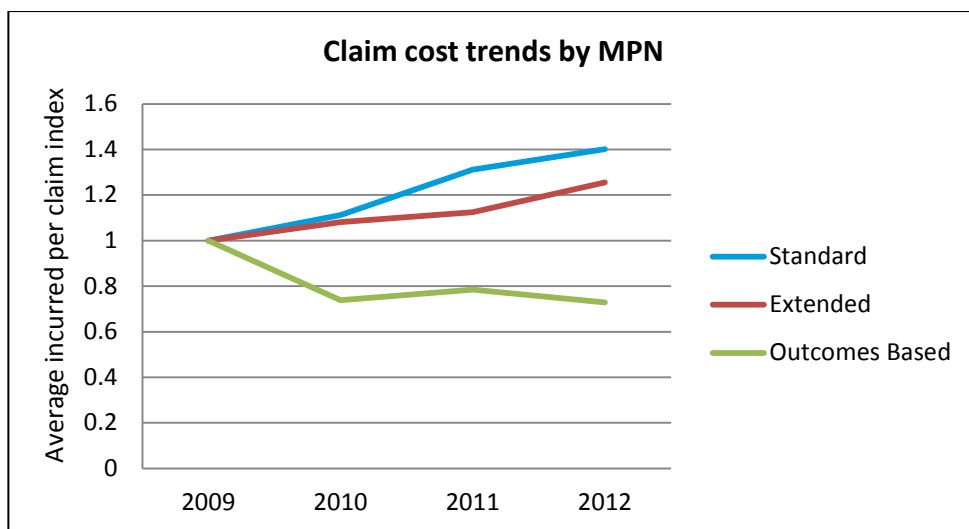
California quality outcomes-based MPN

Focusing on superior healthcare and cost control

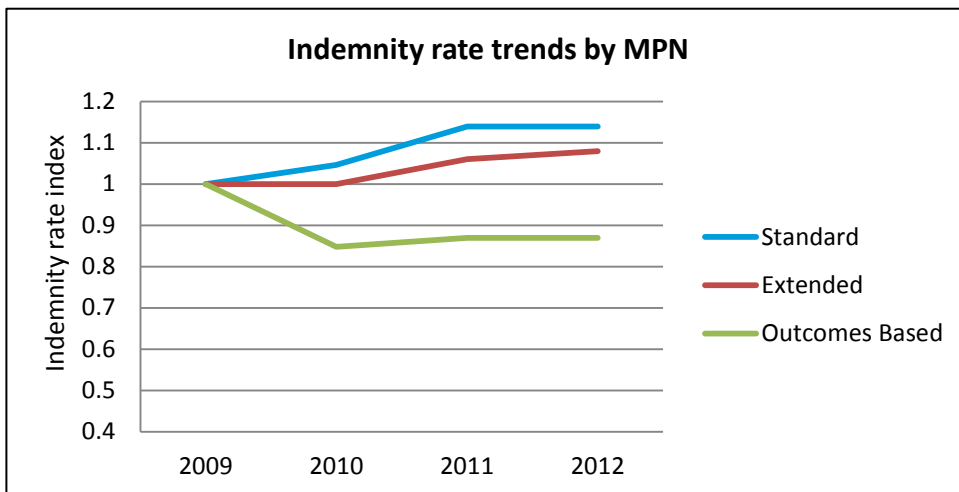
Following the introduction of Medical Provider Networks (MPNs) in California in 2005, significant inflationary pressures and minimal focus on healthcare quality have continued to erode network savings opportunities. Sedgwick can help.

In 2010, we added a quality outcomes-based MPN for California employers. The key to the network's success is our five-star provider benchmarking program, which is used to select physicians and medical experts who provide superior healthcare and achieve the best claims outcomes.

The claim cost trends chart below demonstrates the continuing increase in standard MPN costs compared to the steady, downward cost trends produced by our outcomes-based network.



The outcomes-based network also provides improvements in our clients' indemnity claims rate compared to medical only claims as shown in the chart below.



Benefits

The key elements of our program include provider education, lower utilization, and an overall focus on quality. It's a combination that produces results. The advantages for our clients include a faster return-to-work and lower total claim costs. With our outcomes-based network, indemnity costs are 18% lower and total spend is 15% lower compared to standard MPNs.

Additional benefits include:

- An expedited implementation process
- A single provider search tool that eliminates the need to access multiple sites
- Client location panel cards based on the five-star provider benchmarking program
- Outcomes awareness to support our clinical team's efforts to educate providers on quality drivers and performance
- Optional employee notification services
- A fixed network that eliminates the need for provider selection and saves time during implementation
- Proven provider networks including Kaiser On The Job, Concentra, US Healthworks, Universal Smart Comp, One Call Medical, and Express Dental